

RAISE YOUR GLASS

CATEGORY 01 ROOKIE SALESPERSON OF THE YEAR



Nancy Lara
Tri Pointe Homes, Arizona



Christina Davis
Landsea Homes



Britney Amato
Shea Homes



Janette Woodman
Meritage Homes



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CATEGORY 02/03 SALESPERSON OF THE YEAR



Gale Pyles
The New Home Company



Kelsey Schilens
Tri Pointe Homes, Arizona



Gary Pelletier
Landsea Homes



Laura Henderson
Shea Homes, Active Lifestyle



Berry Staub
Shea Homes



Sara Guzzo
Lennar

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CATEGORY 04 SALES TEAM OF THE YEAR



Gayle Pyles & Valerie Fabirkiewicz
The New Home Company



Encanterra, A Trilogy Resort
Community
Shea Homes, Active Lifestyle



Trilogy at Verde River
Shea Homes, Active Lifestyle



Christian Edwards & James Jones
Lennar



Joshua Schneberger, Erik Neal,
Nick Brnilovich
Pulte Group



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CATEGORY 05/06

ONLINE SALES PROFESSIONAL/TEAM OF THE YEAR



Justyna Korczynski
The New Home Company



Jacqueline Lara
Tri Pointe Homes, Arizona



Debbie Webb
Lennar



Brittany Ferguson
Beazer Homes



Lisa Grant, Lisa Emerson,
Laurenne Mills
Landsea Homes



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CATEGORY 07 SALES LEADER/MANAGER OF THE YEAR



Brian Beaver
Gehan Homes of Arizona



Todd Sitz
Shea Homes Active
Lifestyle Communities



Heidi Yetzer
Shea Homes Active
Lifestyle Communities



Justin Susnik
Shea Homes



Catherine Renshaw
Lennar



Tisha Ferguson
Mattamy Homes



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CATEGORY 08 MARKETING PROFESSIONAL OF THE YEAR



Tawny Swink
Tri Pointe Homes, Arizona



Nicole Sax
Landsea Homes



Nikki Kerns
Meritage Homes



Susie Makinster
Lennar



Katie Ellsworth
Mattamy Homes

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CATEGORY 09

CUSTOMER SERVICE PROFESSIONAL OF THE YEAR



Alex Lujan
The New Home Company



Deanna Fero
The New Home Company



Connie Kirkman
Shea Homes Active Lifestyle
Communities



Neal Badders
Shea Homes Active Lifestyle
Communities



Fredrick Dando
Lennar



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CATEGORY 10

CONSTRUCTION PROFESSIONAL OF THE YEAR



Emilio Sanchez
The New Home Company



Charles Holinka
Tri Pointe Homes, Arizona



Becky Watson
Shea Homes Active
Lifestyle Communities



Taylor Pashong-Walck Barraza
Shea Homes



Matt Roppelt
Lennar



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CATEGORY 11 DEVELOPMENT/LAND ACQUISITION PROFESSIONAL OF THE YEAR



Tyler Champlin
Meritage Homes



Desiree Hillsten
Shea Homes



Chad Mapes
Mattamy Homes



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CATEGORY 12 RISING STAR OF THE YEAR



Sean Peterson
The New Home Company



Mindy Perfette
Landsea Homes



Kyle Ward
Shea Homes Active Lifestyle
Communities



Shawna Yost
Shea Homes Active Lifestyle
Communities



Dawn Faraci
Lennar

CATEGORY 13 & 14

**ASSOCIATE PROFESSIONAL OF THE YEAR - SERVICE VENDOR &
ASSOCIATE PROFESSIONAL OF THE YEAR - FIELD OR TRADE PROFESSIONAL**
HONOREES TO BE ANNOUNCED AT MAME



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CATEGORY 15 BEST LOGO DESIGN



Waterston
By: Tri Pointe Homes, Arizona



Vidrio in Estrella
By: Landsea Homes
Design: Gunn Jerkens



Trilogy at Verde River
By: Shea Homes Active
Lifestyle Communities



Azure, Paradise Valley
By: Shea Homes



Signature at The Phoenician
By: Shea Homes



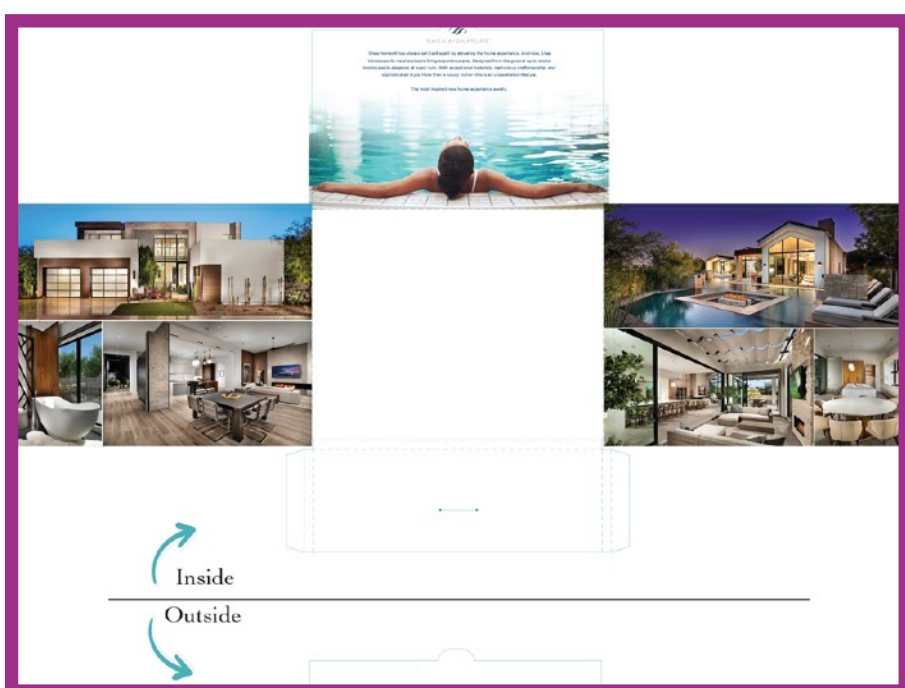
RAISE YOUR GLASS

CATEGORY 16

BEST BROCHURE FOR A BUILDER OR COMMUNITY



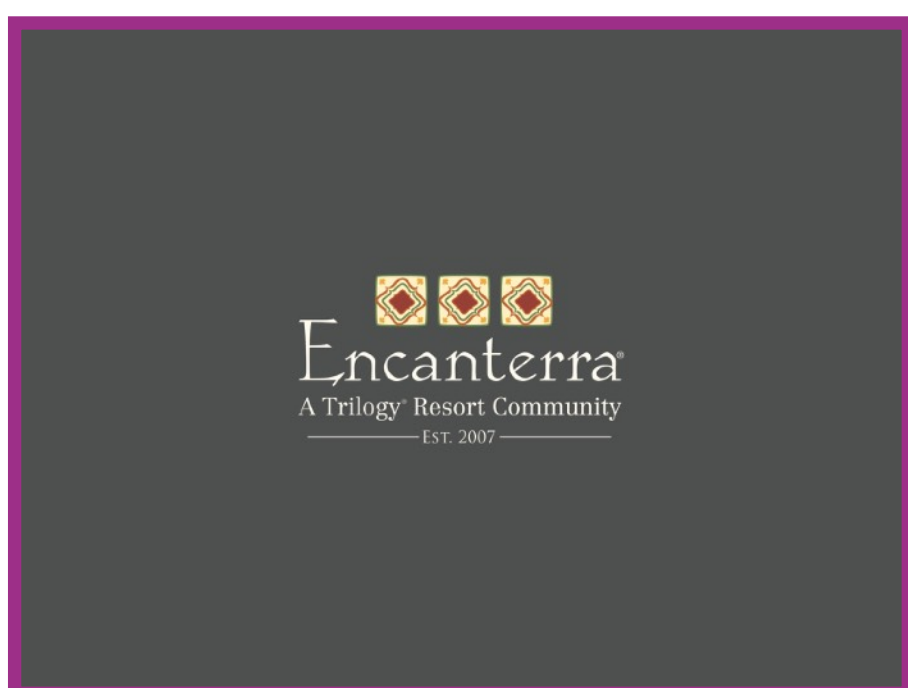
Robson Ranch
By: Robson Communities



Azure, Paradise Valley
By: Shea Homes



Trilogy at Verde River, Club Book
By: Shea Homes Active Lifestyle Communities



Encanterra, A Trilogy Resort Community
By: Shea Homes Active Lifestyle Communities



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CATEGORY 17

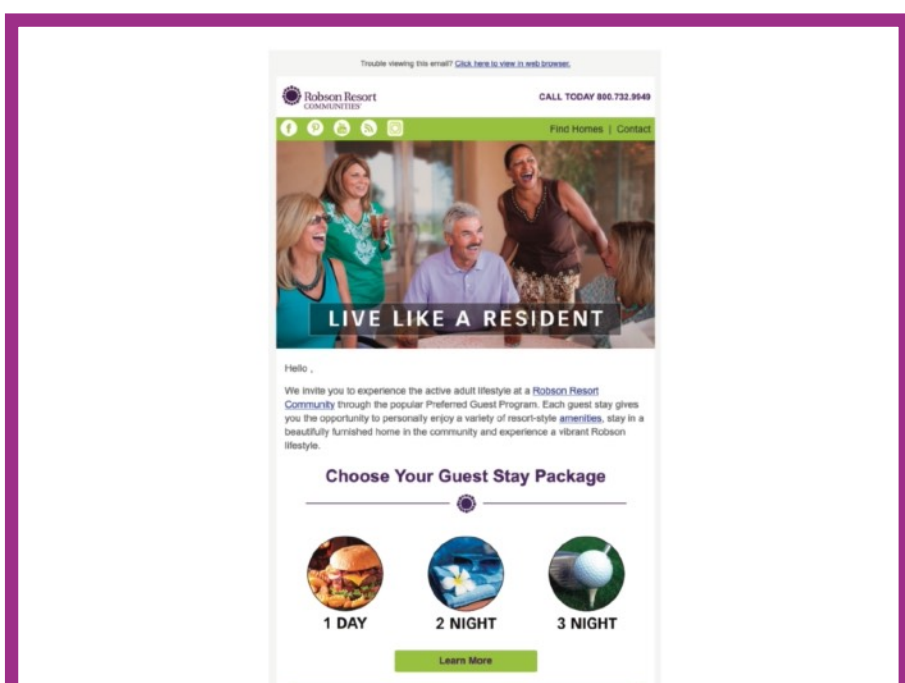
BEST SPECIAL PROMOTION - SPECIAL EVENT OR LIMITED TIME SALES PROGRAM



Spin & Save
By: Gehan Homes



S.M.A.R.T. Party
By: Cullum Homes



Live Like a Resident
By: Robson Communities



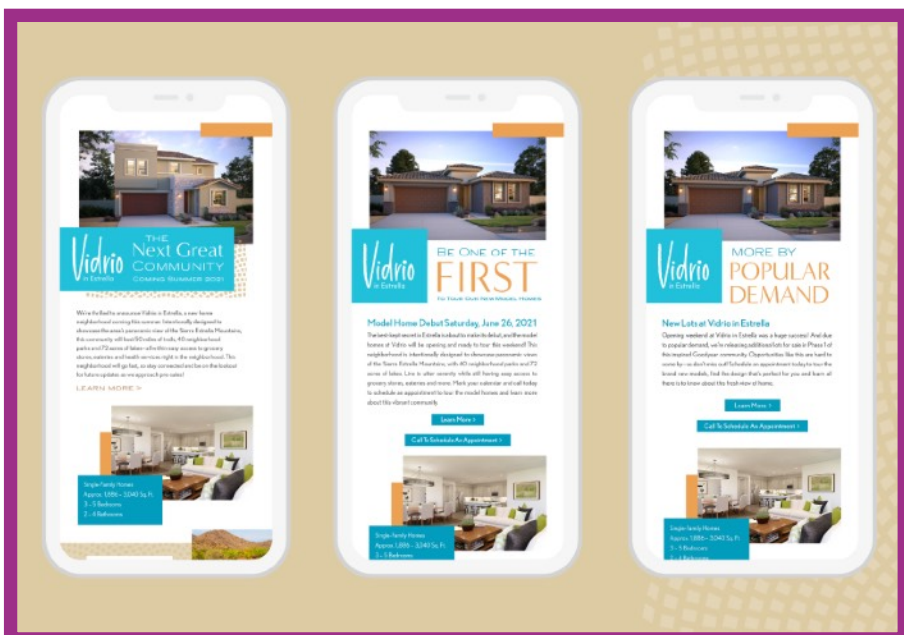
Azure Canyon
Virtual Opening Event
By: Mattamy Homes

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CATEGORY 18 BEST ONLINE MARKETING CAMPAIGN



GO! Program
By: Gehan Homes



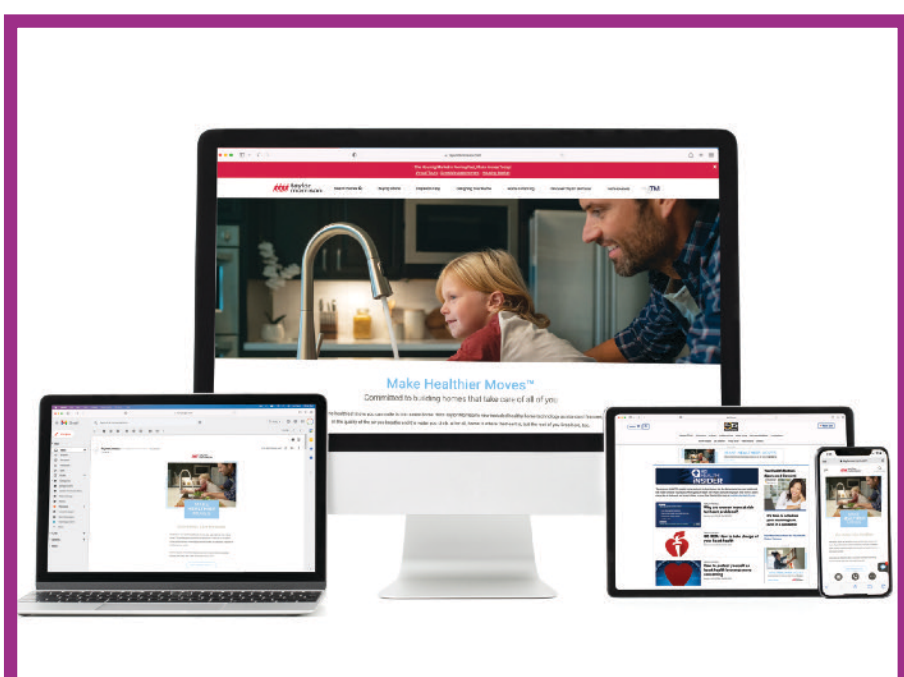
Vidrio in Estrella
By: Landsea Homes
Design: Gunn Jerkens



Robson Resort Communities
By: Robson Communities



Built For You To Build Upon
By: Shea Homes

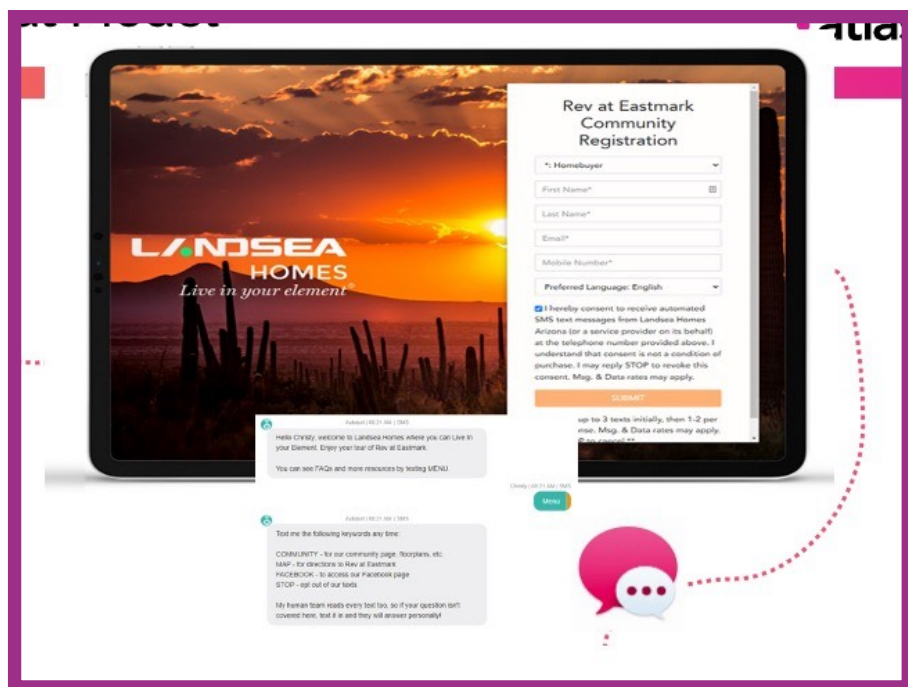


Make Healthier Moves
By: Taylor Morrison
Design: Taylor Morrison, 180LA

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CATEGORY 19 BEST INNOVATIVE USE OF TECHNOLOGY



Atlas
By: Landsea Homes
Design: Atlas



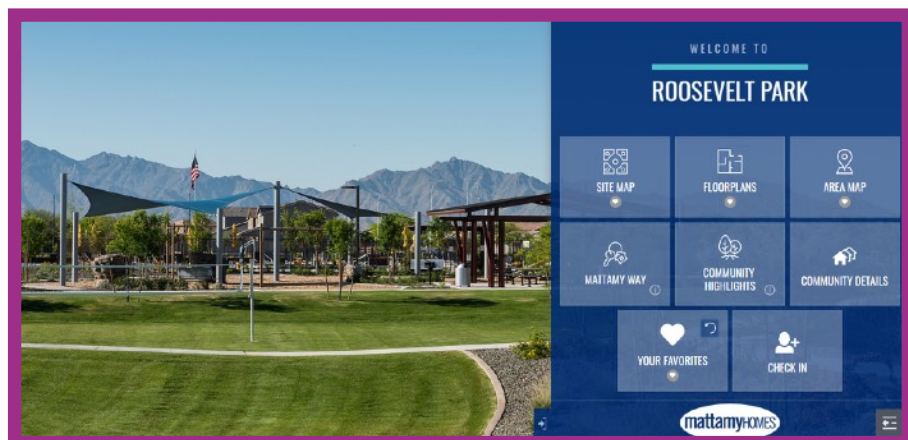
Immersive VR
By: Shea Homes



New Home Ambassador Program
By: National Builder Trade In Program
Design: Steve Rider



Self-guided tour
By: Lennar



MySCP
By: Mattamy Homes



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CATEGORY 20 BEST MEDIA – VIDEO OR AUDIO COMMERCIAL



Waterston
By: Tri Pointe Homes, Arizona



Robson Resort Communities
By: Robson Communities

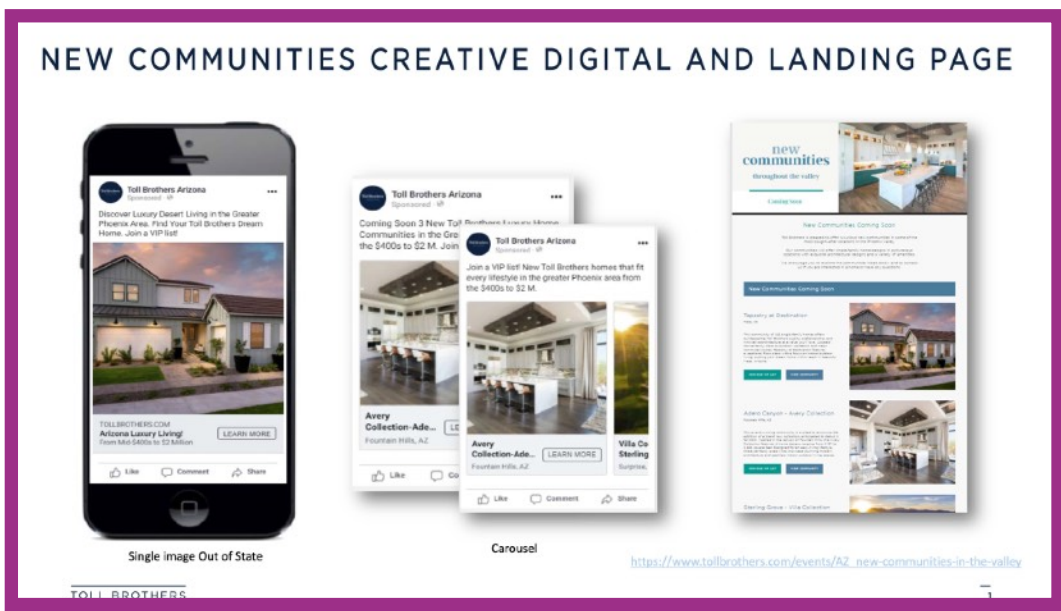


Inspired by Paradise -
Azure, Paradise Valley
By: Shea Homes

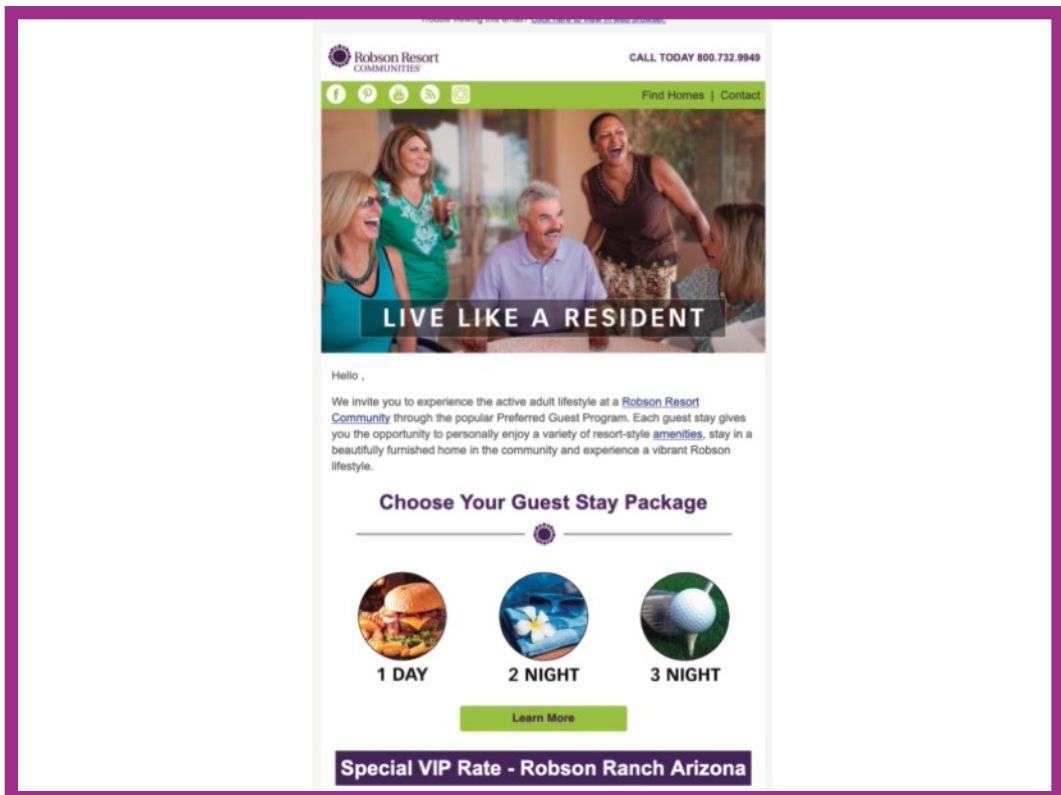
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CATEGORY 21 BEST OVERALL ADVERTISING CAMPAIGN



Why Arizona?
By: Toll Brothers



Live Life Inspired
By: Robson Communities

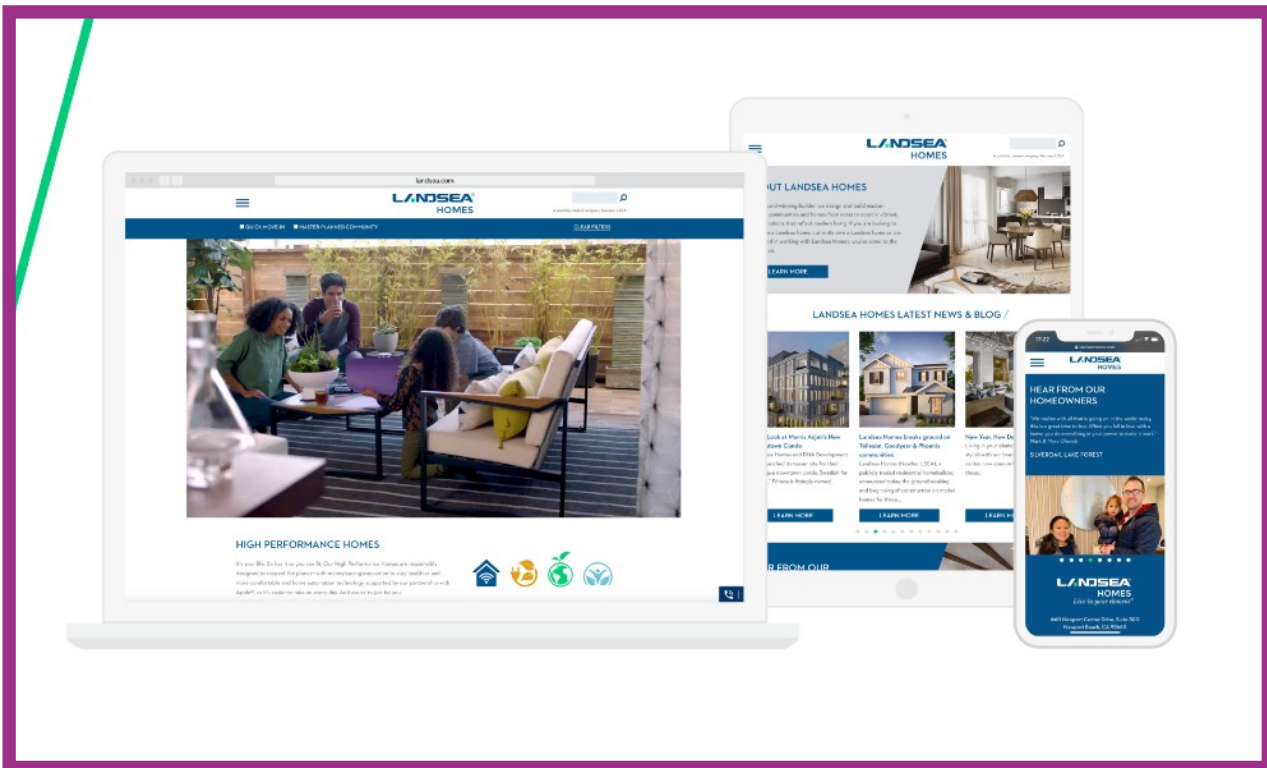


Inspired by Paradise -
Azure, Paradise Valley
By: Shea Homes

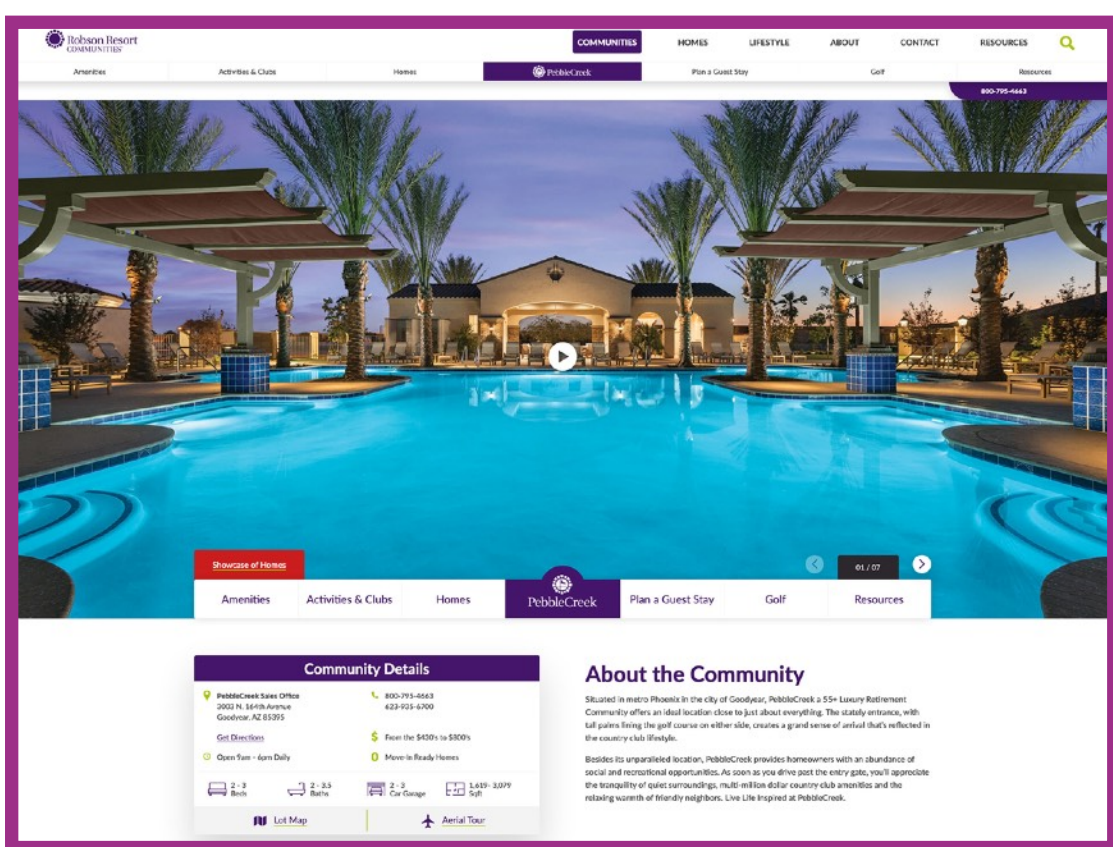
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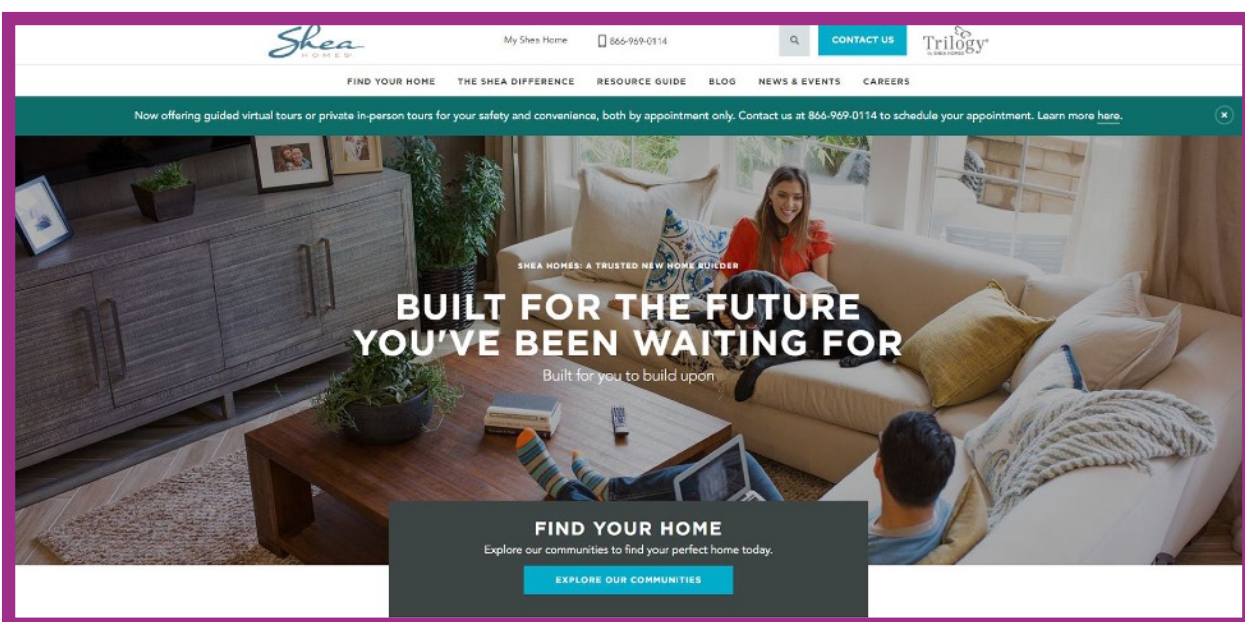
CATEGORY 23 BEST WEBSITE



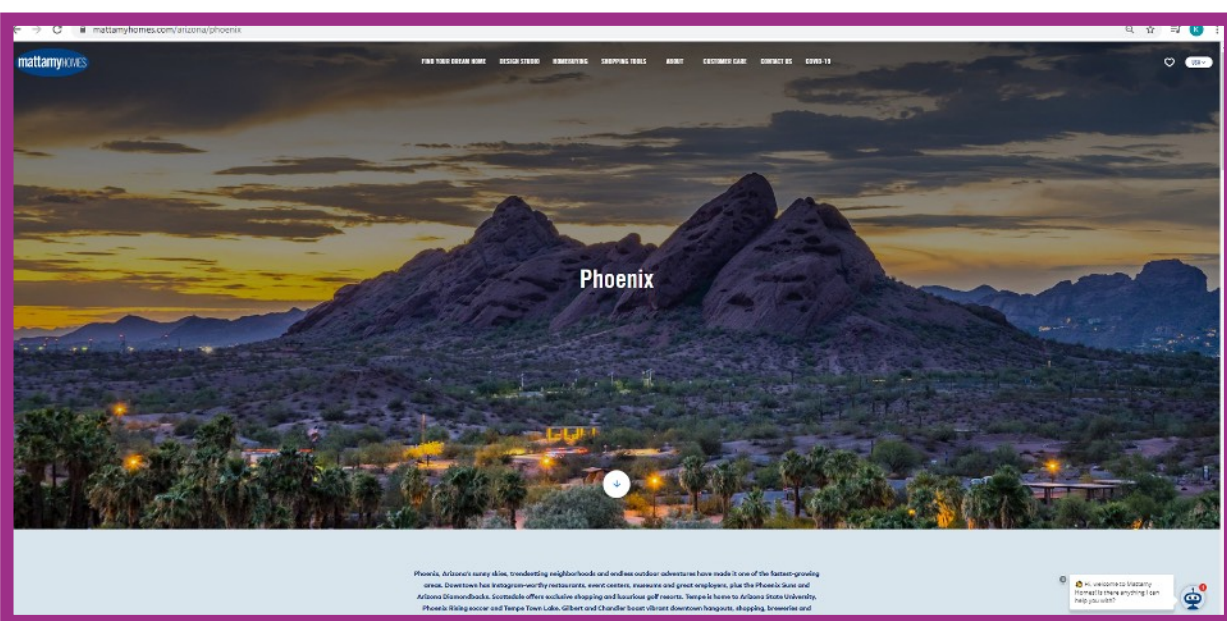
Landsea Homes
By: Landsea Homes
Design: Gunn Jerkens



Robson Communities
By: Robson Communities



Shea Homes
By: Shea Homes



Mattamy Homes
By: Mattamy Homes



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CATEGORY 25

BEST SALES OFFICE - GARAGE/WITHIN A MODEL



Waterston
By: Tri Pointe Homes, Arizona



Malone Estates
By: Mattamy Homes



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CATEGORY 28 BEST DESIGN CENTER



Shea Homes Design Studio
By: Shea Homes



Mattamy Homes Design Studio
By: Mattamy Homes
Design: Interior Logic Group

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CATEGORY 29/30 BEST COMMUNITY AMENITY FEATURE



Azure, Paradise Valley Gathering Spot
By: Shea Homes
Design: Creative Environments



Archer Meadows Community Amenity
By: Meritage Homes
Design: BSB Design



Sterling Grove
By: Toll Brothers
Signage: MSI
Landscape Architect: Creative Environments



Verde River Golf & Social Club
By: Shea Homes Active Lifestyle
Communities
Interior Design: TRIO Design



La Casa at Encanterra, a Resort Community
By: Shea Homes Active Lifestyle Communities



Amenity feature - Asante Heritage
By: Lennar



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CATEGORY 33 BEST OUTDOOR LIVING SPACE OF A HOME UNDER \$600,000



The Lakes at Rancho El Dorado -
The Maricopa
By: Gehan Homes of Arizona
Design: Gothic Landscape



Preserve at San Tan - The Peletier
By: Toll Brothers
Design: Creative Environments



Beacon in Estrella
By: Toll Brothers
Design: Creative Environments



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CATEGORY 34 BEST OUTDOOR LIVING SPACE OF A HOME \$600,000 TO \$1MILLION



PebbleCreek - The Mira
By: Robson Communities
Design: Blooming Desert Pools & Landscape



Waterston
By: Tri Pointe Homes
Design: Gothic Landscape



Caleda - The Triana
By: Toll Brothers
Design: Creative Environments



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CATEGORY 35 BEST OUTDOOR LIVING SPACE OF A HOME OVER \$1 MILLION



Bridle Ranch - The Ambrosia II
By: Toll Brothers
Design: Creative Environments



Flora at Morrison Ranch - The Ariane
By: Toll Brothers
Design: Creative Environments



Azure Residence 1
By: Shea Homes
Design: Creative Environments



Prelude at Storyrock - Plan 7523
By: Shea Homes
Design: Creative Environments



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CATEGORY 36

BEST INTERIOR MERCHANDISING OF A DETACHED HOME UNDER \$500,000



Robson Ranch Arizona - The Reva
By: Robson Communities



Beacon in Estrella - The Cordova
By: Toll Brothers
Interiors: Ryan Young Interiors



Allevare at Verrado - Catalan Plan
By: Toll Brothers
Interiors: Chameleon Design



Flourish at Wickenburg Ranch
By: Shea Homes Active Lifestyle Communities
Interiors: TRIO



Valletta at Encanterra
By: Shea Homes Active Lifestyle Communities
Interiors: TRIO



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CATEGORY 37

BEST INTERIOR MERCHANDISING OF A DETACHED HOME \$500,000 - \$750,000



Waterston - Spring Plan 50-2
By: Tri Pointe Homes



Preserve at San Tan - The Peletier
By: Toll Brothers



Beacon in Estrella - The Kenly
By: Toll Brothers
Interiors: Ryan Young Interiors



Legado Summit Collection - The Olympus
By: Taylor Morrison
Interiors: Studio Dwell



Allevare at Verrado - Savannah Plan
By: Toll Brothers
Interiors: Chameleon Design



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CATEGORY 38
BEST INTERIOR MERCHANDISING OF A DETACHED HOME
\$750,000 - \$1MILLION



Northview at Stone Butte Plan 5016
By: Shea Homes
Interiors: Studio Dwell



Legado Capstone - The Telluride
By: Taylor Morrison
Interiors: Studio Dwell



Dorado at Verde River
By: Shea Homes Active Lifestyle Communities
Interiors: TRIO



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CATEGORY 39/40

BEST INTERIOR MERCHANDISING OF A DETACHED HOME OVER \$1MILLION



Waterston - Accia Plan 78-2
By: Tri Pointe Homes, Arizona



Bridle Ranch - The Rio Verde
By: Toll Brothers



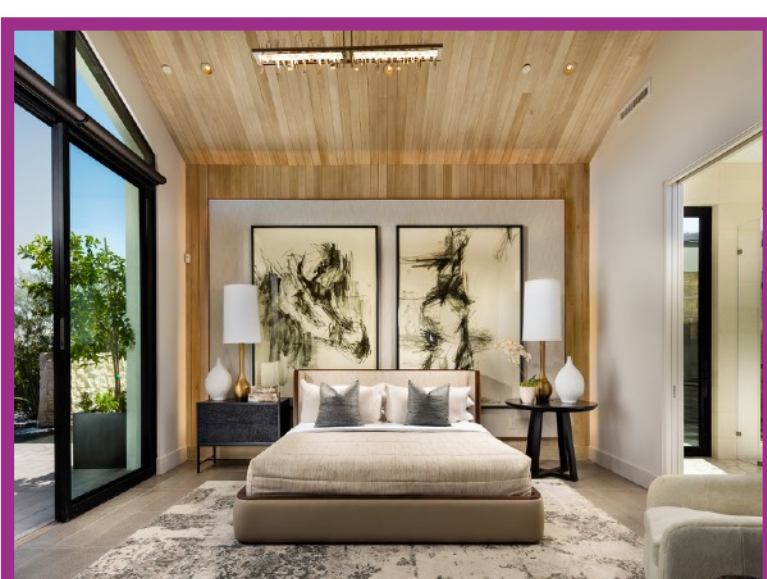
Flora at Morrison Ranch - The Haralson
By: Toll Brothers
Interiors: Ryan Young Interiors



Prelude at Storyrock Plan 7523
By: Shea Homes



Storyrock Capstone Collection - The Horizon
By: Taylor Morrison
Interiors: Studio Dwell



Azure Residence 1
By: Shea Homes

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CATEGORY 41
**BEST ARCHITECTURAL DESIGN OF A DETACHED HOME -
UNDER 2,000 SQ. FT.**



Element in Eastmark - Plan 3AR
By: The New Home Company



Robson Ranch - The Capri
By: Robson Communities



Coyote Ridge - Leslie 1520
By: Meritage Homes
Design: BSB Design



Azure Canyon - The Aries
By: Mattamy Homes



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CATEGORY 42

**BEST ARCHITECTURAL DESIGN OF A DETACHED HOME -
2,000 TO 2,500 SQ. FT**



Preserve at San Tan - The Peletier
By: Toll Brothers
Design: BSB Design, Inc.



Robson Ranch - The Vienta
By: Robson Communities



Azure Canyon - The Ashcroft
By: Mattamy Homes



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CATEGORY 43

**BEST ARCHITECTURAL DESIGN OF A DETACHED HOME -
2,500 TO 3,000 SQ. FT.**



Waterston - Spring Plan 50-2
By: Tri Pointe Homes, Arizona



Farmstead at Harvest - The Mandarin
By: Landsea Homes



Bridle Ranch - The Ambrosia II
By: Toll Brothers
Design: BSB Design, Inc.



Acclaim at Alamar Plan 3504
By: Shea Homes



The Trillium NextGen
By: Lennar



Azure Canyon - The Castleton
By: Mattamy Homes



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CATEGORY 44

**BEST ARCHITECTURAL DESIGN OF A DETACHED HOME -
3,000 TO 3,750 SQ. FT.**



Flora at Morrison Ranch - The Ariane
By: Toll Brothers



Emblem at Aloravita Plan 5016
By: Shea Homes



Prelude at Storyrock Plan 7523
By: Shea Homes



Deem Hills Peaks Collection - The Alta
By: Taylor Morrison



Azure Canyon - The Brookstone
By: Mattamy Homes

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CATEGORY 45

BEST ARCHITECTURAL DESIGN OF A DETACHED HOME - OVER 3,750 SQ. FT.



Waterston - Acacia Plan 78-2
By: Tri Pointe Homes, Arizona



Bridle Ranch - The Rio Verde
By: Toll Brothers
Design: BSB Design, Inc.



Flora at Morrison Ranch - The Haralson
By: Toll Brothers



Azure Residence 1
By: Shea Homes



Azure Residence 3
By: Shea Homes

CATEGORY 47

BEST ARCHITECTURAL DESIGN - ATTACHED HOME PLAN *HONOREES TO BE ANNOUNCED AT MAME*



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CATEGORY 48

**BEST ARCHITECTURAL DESIGN - ACTIVE ADULT HOME PLAN -
UNDER 1,800 SQ FT.**



Valletta at Encanterra

By: Shea Homes Active Lifestyle Communities



Robson Ranch - The Capri

By: Robson Communities



Robson Ranch - The Reva

By: Robson Communities



Robson Ranch - The Ocotillo

By: Robson Communities



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CATEGORY 49

**BEST ARCHITECTURAL DESIGN - ACTIVE ADULT HOME PLAN -
1,800 TO 2,500 SQ FT.**



Flourish at Wickenburg Ranch
By: Shea Homes Active Lifestyle Communities



Robson Ranch - The Mandara
By: Robson Communities



Robson Ranch - The Vienta
By: Robson Communities



PebbleCreek - The Mira
By: Robson Communities



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CATEGORY 49
**BEST ARCHITECTURAL DESIGN - ACTIVE ADULT HOME PLAN -
OVER 2,500 SQ FT.**



Dorado at Verde River
By: Shea Homes Active Lifestyle Communities



PebbleCreek - The Solstice
By: Robson Communities



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CATEGORY 51 HOME OF THE YEAR



Waterston - The Acacia Plan 78-2
By: Tri Pointe Homes, Arizona



Waterston - Spring Plan 50-2
By: Tri Pointe Homes, Arizona



Flora at Morrison Ranch - The Haralson
By: Toll Brothers



Prelude at Storyrock Plan 7523
By: Shea Homes



Azure Residence 1
By: Shea Homes



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CATEGORY 52 ACTIVE ADULT HOME OF THE YEAR



Flourish at Wickenburg Ranch
By: Shea Homes Active Lifestyle Communities



Valletta at Encanterra
By: Shea Homes Active Lifestyle Communities



Dorado at Verde River
By: Shea Homes Active Lifestyle Communities



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CATEGORY 53/54 CUSTOM HOME OF THE YEAR



Rancho Sunnyvale - Lot 9
By: Gray Properties, Inc.



Preserve Residence
By: Nanke Signature Group LLC



Seven Desert Mountain Lot 31
By: Cullum Homes



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CATEGORY 56 COMMUNITY OF THE YEAR



Waterston
By: Tri Pointe Homes, Arizona



Encanterra, A Trilogy Resort Community
By: Shea Homes Active Lifestyle Communities



Trilogy at Verde River
By: Shea Homes Active Lifestyle Communities



Azure, Paradise Valley
By: Shea Homes



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CATEGORY 59 BUILDER OF THE YEAR



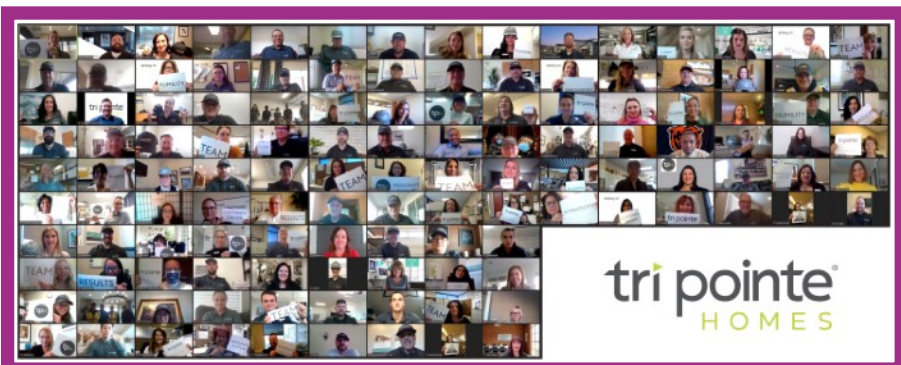
Landsea Homes



Robson Communities



Shea Homes



Tri Pointe Homes, Arizona



Toll Brothers